



Free Graduate Business Workshop

Partnership overview for instructors and administrators.

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A free 60-90 minute workshop for your graduating students covering the business side of the trade they just learned: how to register a business, get insured, set prices, and land their first paying customers.

What it is

- 1 We do not replace technical instruction.
- 2 We do not recruit students away from employers.
- 3 We do not sell anything during the workshop.

Formats available - all free to the school

- 4 Live Zoom workshop.
- 5 Graduation-week presentation.
- 6 Entrepreneurship module across multiple sessions.
- 7 Selected in-person workshops.
- 8 Trade-specific workshop: HVAC, cosmetology, barbering, nail tech, automotive, culinary, photography, welding and more.

What we cover

- 9 The mindset shift from employee to owner.
- 10 Their first offer and who it is for.
- 11 Pricing that actually covers bills and taxes.
- 12 Getting the first three customers.
- 13 Looking legitimate: Google Business Profile and a simple page.

- 14** Protection: business structure and insurance basics.

What the school provides

- 15** A date and a room, or a Zoom link.
- 16** An announcement to graduating students.
- 17** Optional: a staff contact for follow-up.

What students receive

- 18** The live session, the free checklist library (launch, EIN, pricing, first customer, reviews), and optional follow-up resources. Nothing is required to purchase.

Compliance

- 19** SkillToClient is an educational company. We are not a law firm, accounting firm, or insurance agency and do not provide individualized legal or tax advice to students. No income or outcome is guaranteed.

Request a workshop

Pick a date and we will handle the rest - materials, slides, and student handouts included.

Request a date →

Tools we use

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